

To:  
All Providers  
HMOs and Other  
Managed Care  
Programs

## Provider-Based Billing for recipients retroactively enrolled in *Medicare* managed care

Effective October 2003, Wisconsin Medicaid will generate Provider-Based Billing claims for recipients retroactively enrolled in *Medicare* managed care.

### **Provider-Based Billing**

Effective October 2003, Wisconsin Medicaid will generate Provider-Based Billing claims for recipients retroactively enrolled in *Medicare* managed care.

#### *Definition of Provider-Based Billing*

If a recipient is enrolled in *Medicare* managed care on a retroactive basis, a provider is required to submit certain Medicaid-paid claims to the recipient's *Medicare* managed care plan for reimbursement. The process Wisconsin Medicaid uses to facilitate this is called Provider-Based Billing.

A Provider-Based Billing claim is a completed claim form that Wisconsin Medicaid sends to providers for services Wisconsin Medicaid has already reimbursed, but may be covered under other insurance or *Medicare*. Providers may submit this claim to the primary payer (in this case the Medicare + Choice or Medicare Cost plan) or they may generate their own claim. If the *Medicare* managed care plan requires additional information for processing beyond what is on the Provider-Based Billing claim, the

provider must include that information on the claim.

#### *Submitting Provider-Based Billing claims*

Providers will receive the following from Wisconsin Medicaid to assist with submission of Provider-Based Billing claims to *Medicare* managed care:

1. *Medicare Managed Care Provider-Based Billing notification letter*. This includes instructions on how to submit Provider-Based Billing claims. Refer to Attachment 1 of this *Wisconsin Medicaid and BadgerCare Update* for a sample notification letter.
2. *Provider-Based Billing Summary*. This lists the claims to be submitted to the *Medicare* managed care plan. It includes each Medicaid claim for which a Provider-Based Billing claim form was generated and a Medicaid internal control number for each claim. Refer to Attachment 2 for a sample Provider-Based Billing Summary.
3. *Provider-Based Billing claims*. Providers will receive copies of the Provider-Based Billing claims to submit to the *Medicare* managed care plan.

Providers are required to send a copy of the Provider-Based Billing Summary, along with supporting documentation showing that the

*Medicare* managed care plan processed the claim, to Wisconsin Medicaid within 120 days from the date on the notification letter. By doing so, providers will avoid future payment deferral by Wisconsin Medicaid.

*After 120 days of receiving the summary*

If Wisconsin Medicaid does not receive a response on these claims within 120 days of the date of the Provider-Based Billing Summary, Wisconsin Medicaid will defer from future provider payments the amount equal to the original Medicaid payment.

Payment deferral is not a final action. Wisconsin Medicaid will accept documentation of the *Medicare* managed care plan's payment, denial, or nonaction after 120 days have elapsed; therefore, it is not necessary to request a hearing.

**More information**

For more information on *Medicare* retroactive enrollment and Provider-Based Billing, refer to the Coordination of Benefits section of the All-Provider Handbook or call Provider Services at (800) 947-9627 or (608) 221-9883.

The *Wisconsin Medicaid and BadgerCare Update* is the first source of program policy and billing information for providers.

Although the *Update* refers to Medicaid recipients, all information applies to BadgerCare recipients also.

Wisconsin Medicaid and BadgerCare are administered by the Division of Health Care Financing, Wisconsin Department of Health and Family Services, P.O. Box 309, Madison, WI 53701-0309.

For questions, call Provider Services at (800) 947-9627 or (608) 221-9883 or visit our Web site at [www.dhfs.state.wi.us/medicaid/](http://www.dhfs.state.wi.us/medicaid/).

# ATTACHMENT 1

## Sample Medicare managed care Provider-Based Billing notification

(A copy of the sample "Medicare Managed Care Provider-Based Billing" notification is located on the following pages.)

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DIVISION OF HEALTH CARE FINANCING

COORDINATION OF BENEFITS UNIT  
PO BOX 6220  
MADISON WI 53716

Jim Doyle  
Governor

Helene Nelson  
Secretary

Telephone: 608-221-4746  
FAX: 608-221-4567

## State of Wisconsin

Department of Health and Family Services

[www.dhfs.state.wi.us](http://www.dhfs.state.wi.us)

### **MEDICARE MANAGED CARE PROVIDER-BASED BILLING IMPORTANT (Response required within 120 days)**

Wisconsin Medicaid has been informed that the recipient(s) identified on the enclosed Provider-Based Billing Summary and claim(s) has Medicare Managed Care coverage for the dates of service listed. This information was received after Wisconsin Medicaid paid this claim(s).

If a recipient becomes eligible for Medicare Managed Care on a retroactive basis, the provider is required to submit certain Medicaid-paid claims to the Medicare Managed Care organization for reimbursement and follow Medicaid's policy regarding submission of crossover claims. The process Wisconsin Medicaid uses to facilitate this is called provider-based billing.

Since benefits under Wisconsin Medicaid are secondary to those provided by Medicare Managed Care, providers are required to seek reimbursement from Medicare per HFS 106.03(6) and (7), Wis. Admin. Code. Providers may not bill recipients for these services.

Return all responses from the Medicare Managed Care organization within 120 days of the date on the attached summary and include the required supporting documentation (described below) and a copy of the Provider-Based Billing Summary to the following address:

**Wisconsin Medicaid  
Provider-Based Billing  
PO Box 6220  
Madison WI 53716-0220**

Providers also have the option of faxing the required information to **Medicaid Provider-Based Billing** at **(608) 221-4567**.

If Wisconsin Medicaid receives no response within 120 days, future payments will be deferred in the amount equivalent to the original Medicaid payment amount for the attached claims. The payment deferral is not considered a final action. Wisconsin Medicaid will accept documentation of the Medicare Managed Care organization's payment, denial, or nonaction after 120 days have elapsed. Therefore, it is not necessary to request a hearing. Refer to the instructions under Section C of this letter for rebilling after a payment deferral has occurred.

#### **SECTION A — SUBMITTING CLAIMS**

##### **1. All Providers**

Submit the enclosed claims (or providers may produce their own) to the Medicare Managed Care organization. Ensure that the correct Medicare provider number, Universal Provider Identification Number (UPIN), and Health Insurance Claim number (nine digits followed by a one- or two-digit alphanumeric code) are on the claims. Attach any additional documentation required by Medicare Managed Care organization.

**Note:** Providers are required to seek Medicare payment for all dual entitlees (eligible for Medicare Managed Care and Wisconsin Medicaid) to whom they provide Medicare-covered services. Medicare may retroactively enroll physicians who had valid Wisconsin licenses on the claim date of service.

## **2. Home Health Providers**

Home Health providers should check the enclosed claims to determine if there are any personal care hours that should be billed to Medicare as “Home Health Aide.” These hours must be billed to the Medicare Managed Care organization along with skilled services.

## **SECTION B — RESPONSES WITHIN 120 DAYS**

### **1. Medicare Managed Care Payment**

When Medicare Managed Care approves payment, resubmit the claim as a crossover to Wisconsin Medicaid. The original Medicaid payment should be refunded in full to Wisconsin Medicaid along with a copy of the Medicare Remittance Notice (MRN) and the Provider-Based Billing Summary page. Send this information to the address or fax number listed on the previous page.

### **2. Medicare Managed Care Denial**

If Medicare Managed Care denies payment, send a copy of the MRN and the Provider-Based Billing Summary to the address or fax number listed on the previous page.

### **3. Home Health Agencies**

Home Health Agencies can send the Medicare Home Health Coverage Denial Reasons form to Medicaid Coordination of Benefits if the conditions described on the form are applicable.

*Note:* If Medicare Managed Care denies payment because the service is not medically necessary, Medicaid also considers the service not medically necessary. Therefore, an MRN or Medicare Home Health Coverage Denial Reasons form should not be forwarded to Medicaid Coordination of Benefits to stop the deferral of future Medicaid payments.

## **SECTION C — RESPONSES AFTER 120 DAYS**

### **1. Date of Service Within 12 Months**

Providers should submit a new Medicaid claim through normal processing channels if the date of service is within 12 months and a payment or denial is received from the Medicare Managed Care organization. Do not use the provider-based billing claim created by Wisconsin Medicaid. Apply the appropriate Medicare Managed Care disclaimer code. These codes correspond to the Medicare Disclaimer Codes, referenced in the Coordination of Benefits section of the Wisconsin Medicaid All-Provider Handbook. (Pharmacies should refer to National Council for Prescription Drug Programs (NCPDP) billing guidelines.)

### **2. Date of Service Greater Than 12 Months**

If the date of service is more than 12 months ago and a payment or denial is received from the Medicare Managed Care organization, providers may submit a Medicaid claim to the following address:

**Wisconsin Medicaid  
Timely Filing Appeals  
Ste 50  
6406 Bridge Rd  
Madison WI 53784-0050**

Do not use the provider-based billing claim created by Wisconsin Medicaid. Apply the appropriate Medicare Managed Care disclaimer code. These codes correspond to the Medicare Disclaimer Codes, referenced in the Coordination of Benefits section of the Wisconsin Medicaid All-Provider Handbook. (Pharmacies should refer to NCPDP billing guidelines.) In addition, please include documentation of payment or denial (as indicated in Section B, parts 1 and 2 of this letter) and the Provider-Based Billing Summary.

If you have any questions, contact Medicaid Coordination of Benefits at (608) 221-4746, ext. 3142.

# ATTACHMENT 2

## Sample Provider-Based Billing Summary

(A copy of the sample "Provider-Based Billing Summary" is located on the following page.)

PROVIDER BASED BILLING SUMMARY

BILLING PROVIDER NUMBER: XXXXXXXX  
CARRIER CODE: XXX

CURRENT DATE: MM/DD/YY  
CARRIER NAME: XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
CARRIER ADDRESS LINE 1  
CARRIER ADDRESS LINE 2  
CARRIER CITY, STATE, ZIP

PLEASE CONTACT THE INSURANCE CARRIER TO VERIFY  
THE CLAIM SUBMISSION ADDRESS  
(608)-XXX-XXXX

or

CONTACT THE RECIPIENT FOR A COPY OF HIS OR HER  
INSURANCE IDENTIFICATION CARD

CLAIM ICN	RECIPIENT MEDICAL ASSISTANCE NUMBER	RECIPIENT LAST AND FIRST NAME	CLAIM FROM DATE OF SERVICE	FINAL STATUS OF CLAIM	AMOUNT PAID ON CLAIM
XXXXXXXXXX	XXXXXXXXXX	DOE JOHN	MM/DD/YY	_____	_____

SEQUENCE NUMBER: XXXXXX